

Local Market Update for April 2016

A Research Tool Provided by the Colorado Association of REALTORS®



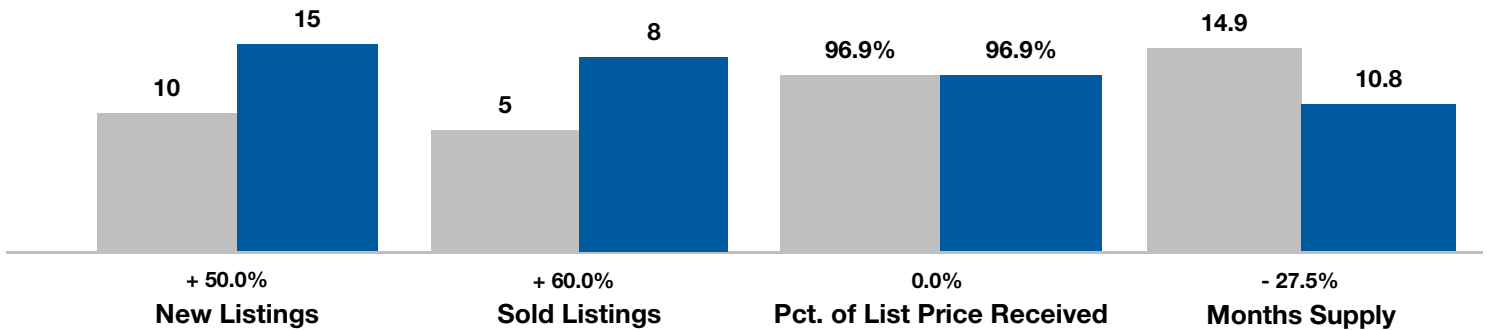
Mancos

| Key Metrics | April | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2015 | 2016 | Percent Change from Previous Year | Thru 04-2015 | Thru 04-2016 | Percent Change from Previous Year |
| New Listings | 10 | 15 | + 50.0% | 38 | 46 | + 21.1% |
| Sold Listings | 5 | 8 | + 60.0% | 15 | 14 | - 6.7% |
| Median Sales Price* | \$215,500 | \$218,000 | + 1.2% | \$215,500 | \$266,000 | + 23.4% |
| Average Sales Price* | \$234,698 | \$356,125 | + 51.7% | \$229,066 | \$328,786 | + 43.5% |
| Percent of List Price Received* | 96.9% | 96.9% | 0.0% | 94.2% | 94.8% | + 0.6% |
| Days on Market Until Sale | 231 | 131 | - 43.3% | 199 | 178 | - 10.6% |
| Cumulative Days on Market Until Sale | 313 | 161 | - 48.6% | 231 | 216 | - 6.5% |
| Inventory of Homes for Sale | 72 | 69 | - 4.2% | -- | -- | -- |
| Months Supply of Inventory | 14.9 | 10.8 | - 27.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2015 ■ 2016



Historical Median Sales Price Rolling 12-Month Calculation

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