

Local Market Update for June 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Delta County Board of REALTORS®

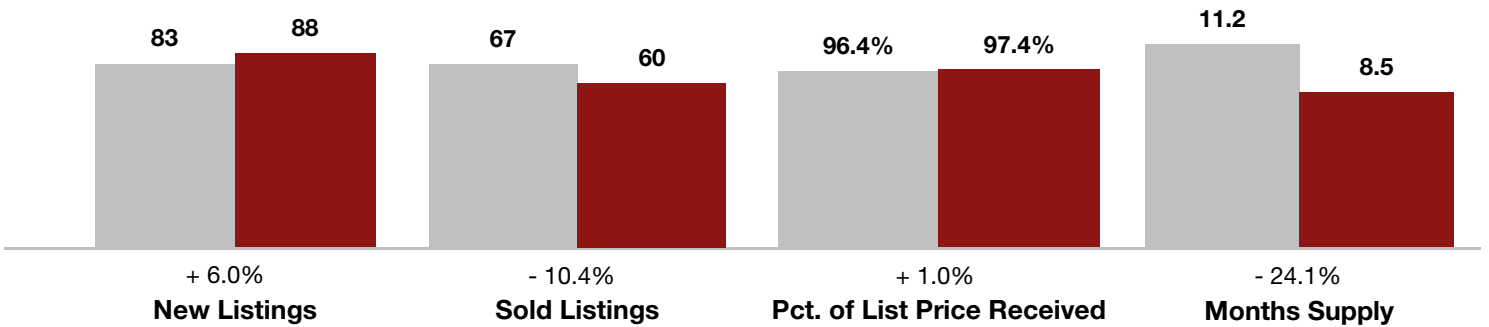
Delta County

| Key Metrics | June | | | Year to Date | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|-------------|-----------------------------------|
| | 2015 | 2016 | Percent Change from Previous Year | Thru 6-2015 | Thru 6-2016 | Percent Change from Previous Year |
| New Listings | 83 | 88 | + 6.0% | 493 | 444 | - 9.9% |
| Sold Listings | 67 | 60 | - 10.4% | 239 | 244 | + 2.1% |
| Median Sales Price* | \$160,000 | \$220,000 | + 37.5% | \$154,750 | \$168,500 | + 8.9% |
| Average Sales Price* | \$176,183 | \$212,226 | + 20.5% | \$175,681 | \$188,512 | + 7.3% |
| Percent of List Price Received* | 96.4% | 97.4% | + 1.0% | 95.8% | 96.5% | + 0.7% |
| Days on Market Until Sale | 150 | 153 | + 2.0% | 164 | 157 | - 4.3% |
| Cumulative Days on Market Until Sale | 192 | 171 | - 10.9% | 196 | 174 | - 11.2% |
| Inventory of Homes for Sale | 439 | 367 | - 16.4% | -- | -- | -- |
| Months Supply of Inventory | 11.2 | 8.5 | - 24.1% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2015 ■ 2016



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
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