

Local Market Update for November 2016

A Research Tool Provided by the Colorado Association of REALTORS®



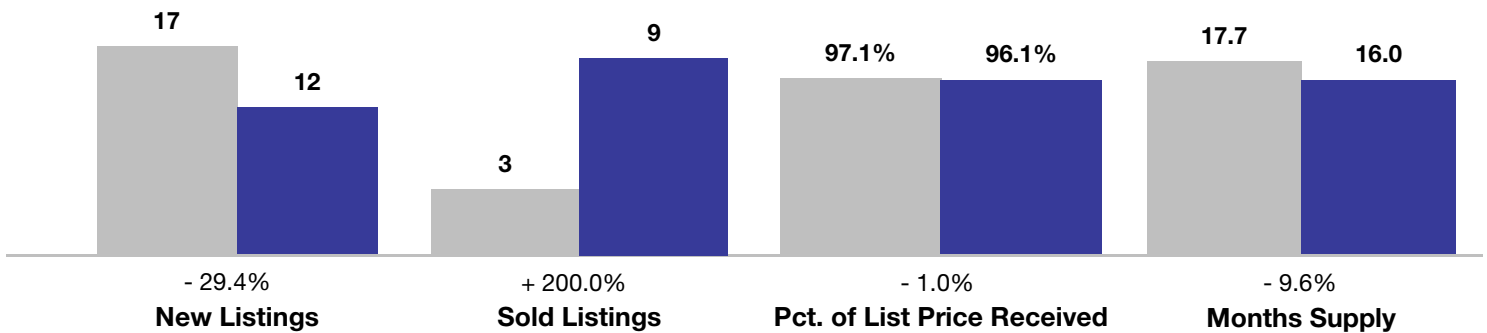
Ouray County

| Key Metrics | November | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2015 | 2016 | Percent Change from Previous Year | Thru 11-2015 | Thru 11-2016 | Percent Change from Previous Year |
| New Listings | 17 | 12 | - 29.4% | 251 | 221 | - 12.0% |
| Sold Listings | 3 | 9 | + 200.0% | 111 | 102 | - 8.1% |
| Median Sales Price* | \$249,000 | \$310,000 | + 24.5% | \$318,500 | \$330,000 | + 3.6% |
| Average Sales Price* | \$242,633 | \$319,347 | + 31.6% | \$373,870 | \$363,307 | - 2.8% |
| Percent of List Price Received* | 97.1% | 96.1% | - 1.0% | 93.7% | 94.7% | + 1.1% |
| Days on Market Until Sale | 105 | 169 | + 61.0% | 255 | 209 | - 18.0% |
| Cumulative Days on Market Until Sale | 226 | 115 | - 49.1% | 288 | 250 | - 13.2% |
| Inventory of Homes for Sale | 177 | 147 | - 16.9% | -- | -- | -- |
| Months Supply of Inventory | 17.7 | 16.0 | - 9.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2015 ■ 2016



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Ouray County —

