

# Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Delta County Board of REALTORS®

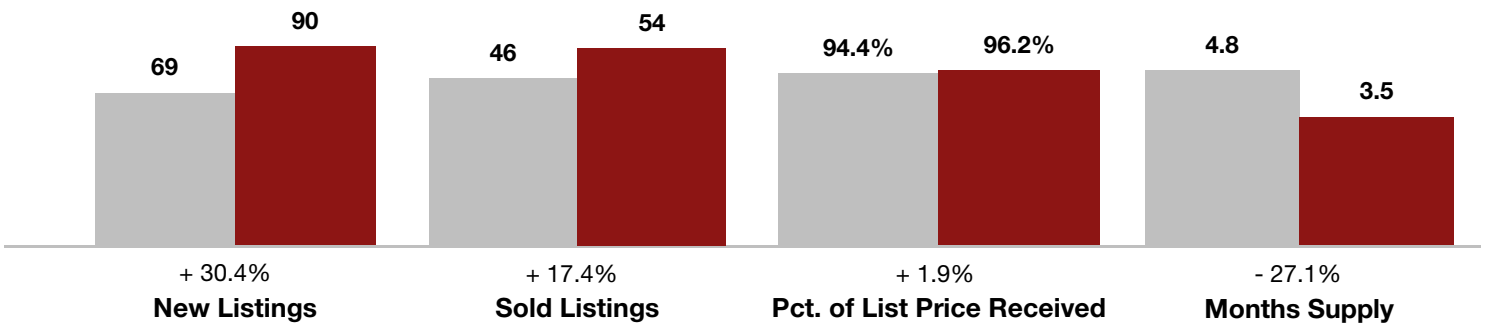
## Delta County

| Key Metrics                          | March     |           |                                   | Year to Date |             |                                   |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|-------------|-----------------------------------|
|                                      | 2017      | 2018      | Percent Change from Previous Year | Thru 3-2017  | Thru 3-2018 | Percent Change from Previous Year |
| New Listings                         | 69        | 90        | + 30.4%                           | 165          | 212         | + 28.5%                           |
| Sold Listings                        | 46        | 54        | + 17.4%                           | 125          | 132         | + 5.6%                            |
| Median Sales Price*                  | \$175,250 | \$185,450 | + 5.8%                            | \$179,000    | \$181,000   | + 1.1%                            |
| Average Sales Price*                 | \$222,042 | \$216,462 | - 2.5%                            | \$220,101    | \$207,889   | - 5.5%                            |
| Percent of List Price Received*      | 94.4%     | 96.2%     | + 1.9%                            | 96.2%        | 95.6%       | - 0.6%                            |
| Days on Market Until Sale            | 148       | 99        | - 33.1%                           | 150          | 109         | - 27.3%                           |
| Cumulative Days on Market Until Sale | 174       | 117       | - 32.8%                           | 165          | 130         | - 21.2%                           |
| Inventory of Homes for Sale          | 244       | 185       | - 24.2%                           | --           | --          | --                                |
| Months Supply of Inventory           | 4.8       | 3.5       | - 27.1%                           | --           | --          | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### March

■ 2017 ■ 2018



### Historical Median Sales Price Rolling 12-Month Calculation

CREN —  
Delta County —

