

Local Market Update for October 2016

A Research Tool Provided by the Colorado Association of REALTORS®



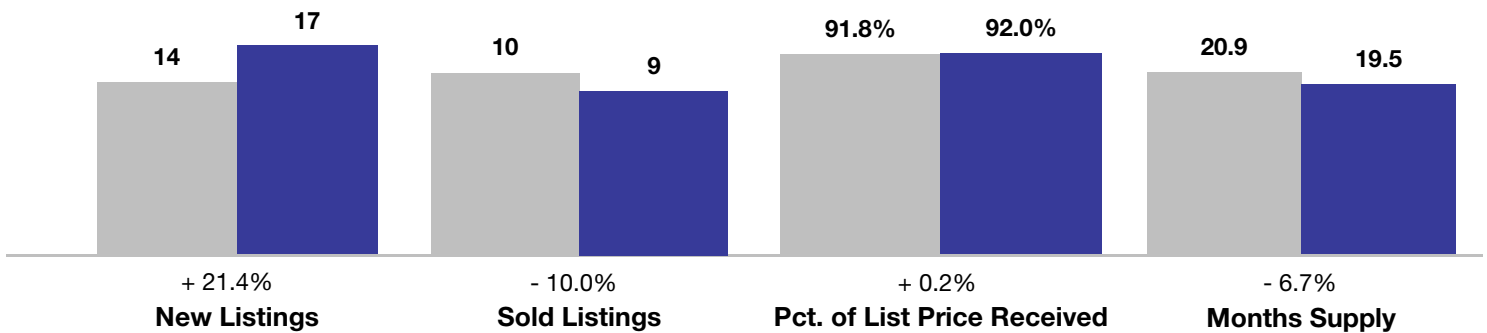
Ouray County

| Key Metrics | October | | | Year to Date | | |
|--------------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2015 | 2016 | Percent Change from Previous Year | Thru 10-2015 | Thru 10-2016 | Percent Change from Previous Year |
| New Listings | 14 | 17 | + 21.4% | 234 | 209 | - 10.7% |
| Sold Listings | 10 | 9 | - 10.0% | 108 | 93 | - 13.9% |
| Median Sales Price* | \$319,750 | \$310,000 | - 3.0% | \$319,000 | \$335,000 | + 5.0% |
| Average Sales Price* | \$323,750 | \$335,306 | + 3.6% | \$377,516 | \$367,561 | - 2.6% |
| Percent of List Price Received* | 91.8% | 92.0% | + 0.2% | 93.6% | 94.6% | + 1.1% |
| Days on Market Until Sale | 332 | 302 | - 9.0% | 260 | 213 | - 18.1% |
| Cumulative Days on Market Until Sale | 369 | 254 | - 31.2% | 290 | 261 | - 10.0% |
| Inventory of Homes for Sale | 219 | 169 | - 22.8% | -- | -- | -- |
| Months Supply of Inventory | 20.9 | 19.5 | - 6.7% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2015 ■ 2016



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Ouray County —

