

Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Vallecito

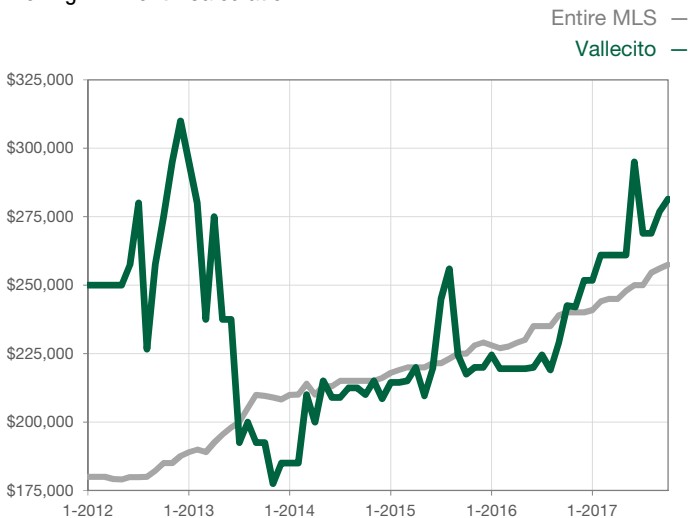
| Key Metrics | October | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 10-2016 | Thru 10-2017 | Percent Change from Previous Year |
| New Listings | 2 | 1 | - 50.0% | 47 | 55 | + 17.0% |
| Sold Listings | 5 | 4 | - 20.0% | 33 | 33 | 0.0% |
| Median Sales Price* | \$310,000 | \$307,000 | - 1.0% | \$242,500 | \$276,900 | + 14.2% |
| Average Sales Price* | \$265,700 | \$312,250 | + 17.5% | \$278,591 | \$294,022 | + 5.5% |
| Percent of List Price Received* | 91.1% | 96.8% | + 6.3% | 93.7% | 96.9% | + 3.4% |
| Days on Market Until Sale | 105 | 212 | + 101.9% | 220 | 121 | - 45.0% |
| Cumulative Days on Market Until Sale | 116 | 267 | + 130.2% | 234 | 136 | - 41.9% |
| Inventory of Homes for Sale | 23 | 23 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 7.1 | 6.4 | - 9.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Key Metrics | October | | | Year to Date | | |
|--------------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 10-2016 | Thru 10-2017 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

