

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



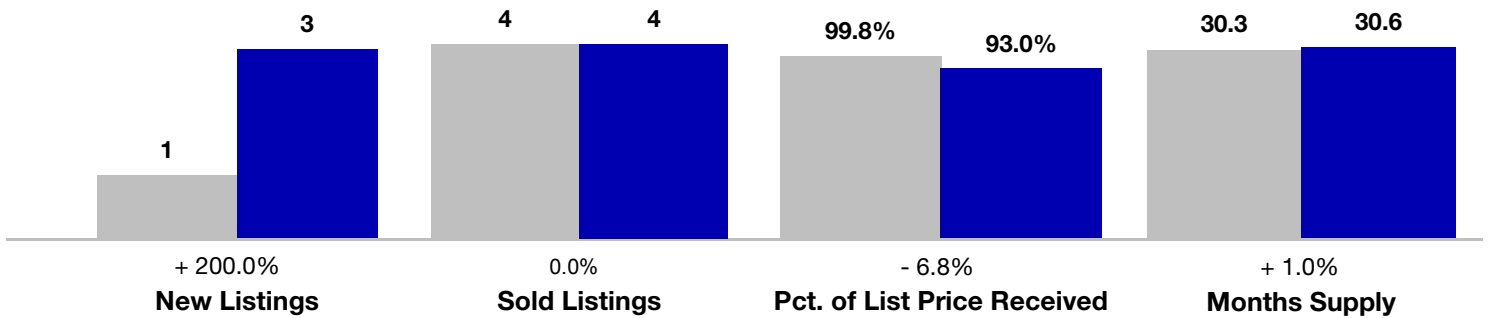
Saguache County

Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	1	3	+ 200.0%	33	37	+ 12.1%
Sold Listings	4	4	0.0%	20	25	+ 25.0%
Median Sales Price*	\$178,250	\$127,500	- 28.5%	\$157,000	\$125,000	- 20.4%
Average Sales Price*	\$236,625	\$142,500	- 39.8%	\$191,984	\$159,018	- 17.2%
Percent of List Price Received*	99.8%	93.0%	- 6.8%	95.4%	94.7%	- 0.7%
Days on Market Until Sale	81	256	+ 216.0%	151	152	+ 0.7%
Cumulative Days on Market Until Sale	81	256	+ 216.0%	183	171	- 6.6%
Inventory of Homes for Sale	77	78	+ 1.3%	--	--	--
Months Supply of Inventory	30.3	30.6	+ 1.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Saguache County —

