

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



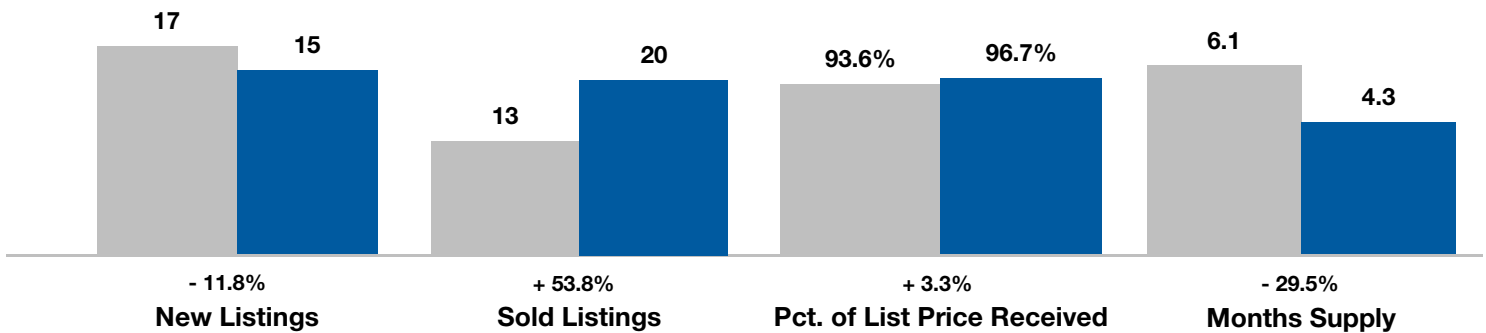
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Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	17	15	- 11.8%	332	311	- 6.3%
Sold Listings	13	20	+ 53.8%	198	223	+ 12.6%
Median Sales Price*	\$169,500	\$168,200	- 0.8%	\$165,500	\$174,500	+ 5.4%
Average Sales Price*	\$208,669	\$198,793	- 4.7%	\$182,571	\$193,789	+ 6.1%
Percent of List Price Received*	93.6%	96.7%	+ 3.3%	96.9%	96.6%	- 0.3%
Days on Market Until Sale	193	100	- 48.2%	148	127	- 14.2%
Cumulative Days on Market Until Sale	243	118	- 51.4%	179	150	- 16.2%
Inventory of Homes for Sale	110	88	- 20.0%	--	--	--
Months Supply of Inventory	6.1	4.3	- 29.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

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