

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



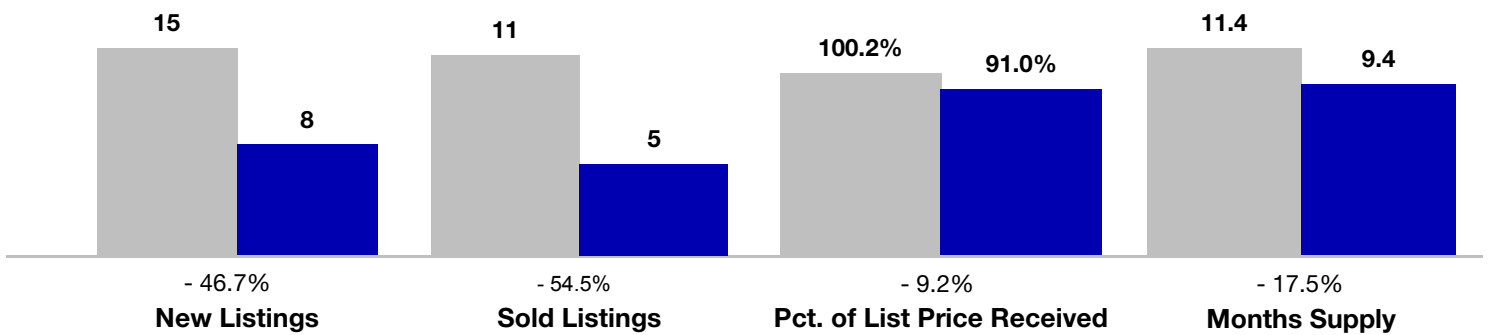
Rio Grande County

| Key Metrics | November | | | Year to Date | | |
|--------------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018 | Percent Change from Previous Year |
| New Listings | 15 | 8 | - 46.7% | 262 | 231 | - 11.8% |
| Sold Listings | 11 | 5 | - 54.5% | 158 | 159 | + 0.6% |
| Median Sales Price* | \$168,000 | \$240,000 | + 42.9% | \$155,000 | \$170,000 | + 9.7% |
| Average Sales Price* | \$218,818 | \$211,700 | - 3.3% | \$180,390 | \$210,132 | + 16.5% |
| Percent of List Price Received* | 100.2% | 91.0% | - 9.2% | 93.7% | 93.9% | + 0.2% |
| Days on Market Until Sale | 113 | 269 | + 138.1% | 185 | 173 | - 6.5% |
| Cumulative Days on Market Until Sale | 126 | 285 | + 126.2% | 221 | 204 | - 7.7% |
| Inventory of Homes for Sale | 163 | 139 | - 14.7% | -- | -- | -- |
| Months Supply of Inventory | 11.4 | 9.4 | - 17.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Rio Grande County —

