

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



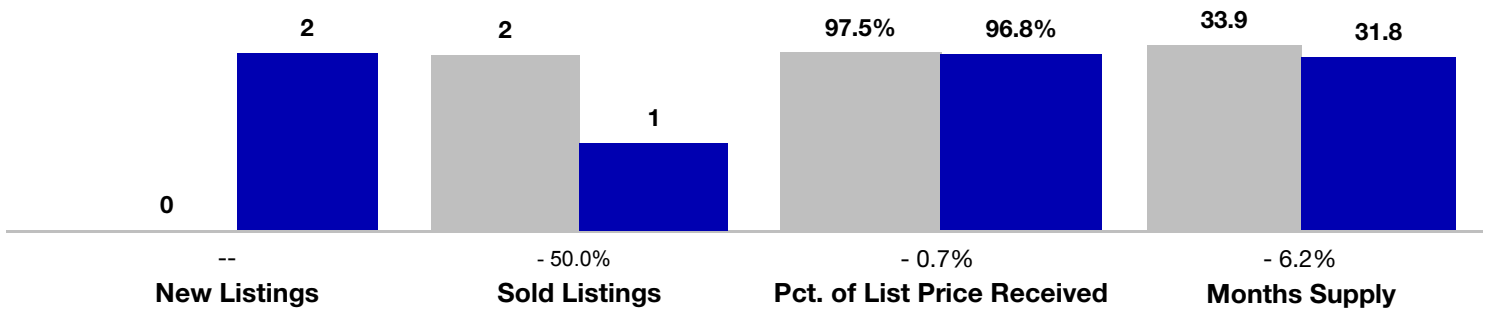
Saguache County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	0	2	--	33	39	+ 18.2%
Sold Listings	2	1	- 50.0%	22	26	+ 18.2%
Median Sales Price*	\$174,000	\$212,000	+ 21.8%	\$157,000	\$130,000	- 17.2%
Average Sales Price*	\$174,000	\$212,000	+ 21.8%	\$190,349	\$161,056	- 15.4%
Percent of List Price Received*	97.5%	96.8%	- 0.7%	95.6%	94.8%	- 0.8%
Days on Market Until Sale	152	296	+ 94.7%	151	158	+ 4.6%
Cumulative Days on Market Until Sale	289	296	+ 2.4%	192	176	- 8.3%
Inventory of Homes for Sale	74	78	+ 5.4%	--	--	--
Months Supply of Inventory	33.9	31.8	- 6.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

CREN —
Saguache County —

